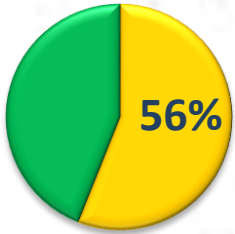


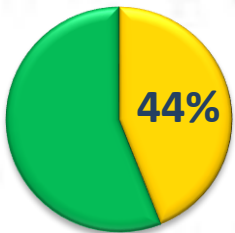


SEMS Technologies conducted a survey of Ohio Water Utilities to see the usage of mobile devices within the water industry.



Still on a manual system for Work Orders Paper

Many utilities are still relying on handwritten notes or printed work order requests that are filed away once completed with handwritten details making any kind of reporting or data collection virtually impossible. Any reporting is arduous or extremely manually intensive to provide valid data for board or commission comprehension approval on capital expenditures. Only a small percentage of utilities have migrated towards a modern technology, such as SEMS Mobile, to help them track their daily work orders.



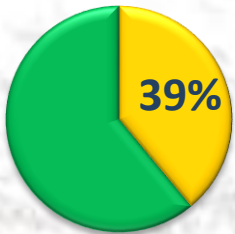
Few Water Utility staff are already using Smartphones

Almost half of the utilities surveyed have already incorporated smartphones. The big advantage is the technology is already being used and is adopted. That will reduce push back and training time to adopt a technology like this. Additionally, unlike computers this technology will easily go where the field staff works, *in the field*.



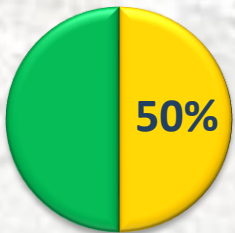
Water Utilities expect to incorporate Mobile Devices in the field in 2015

Surprisingly, of the group polled none of the Ohio utilities surveyed anticipate utilizing mobile technology with their staff in this calendar year to help with preventative, routine or repair maintenance.



Believe they will migrate to a Mobile CMMS System

Of the MO utilities surveyed, more than a third believes they will implement a Mobile Computer Maintenance Management System (CMMS) in 2015. They see the timing right to invest in technology to help their efficiency by allowing easy and instant data collection and a way to maximize the use of their field.



Water Utilities expect to incorporate Mobile Devices in the field in 2016

Of the MO utilities surveyed, a third believes they will implement a Mobile Computer Maintenance Management System (CMMS) in 2016. They see the timing right to invest in technology to help their efficiency by allowing easy and instant data collection and a way to maximize the use of their field.



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